

Case Study

Count On Us



I have increased profits with the Cloud9 Real Time e-Dashboard System and I love it! Not only does it give me instant access to my client files, I have been able to grow my practice online with this solution.

~ Rick Armstrong, CPA, Founder and Principal



COUNT ON US
CLOUD ACCOUNTING & VIRTUAL SERVICES
Changing the Way You Do Business

The Company

Count on Us, Cloud Accounting and Virtual Services is dedicated to helping businesses with 100 or less employees reinvent their accounting and finance departments using the cloud and the latest business applications.

Rick Armstrong, CPA, founder and Principal of the company, is an Advanced Certified QuickBooks ProAdvisor with over 20 years of public accounting experience and over 10 years of QuickBooks consulting experience.

The Challenges

In order to meet the huge demand for QuickBooks and integrated technology consulting services in a way that minimized "lost" time spent traveling to client locations, Count on Us made the move to the Cloud and selected Cloud9 as the platform they trust to help them "wow" their clients.

Cloud9 Success Strategies

- Count on Us has been able to minimize and in many cases eliminate travel time by giving clients access to their data using Cloud9.
- Clients love the increased ability for Count on Us to respond quickly and easily to any issues that arise.
- Count on Us has been able to increase their profitability as they have grown the technology consulting arm of the practice selling not only the hosting services but also a range of the integrated applications hosted by Cloud9.